

# RESULT REPORT

Manage Disasters, Prevent Crimes, Reduce Every Risk

Risk Control in Tokyo

RISCON  
TOKYO

## Security & Safety Trade Expo 2018

### Special Equipment Exhibition & Conference for Anti-Terrorism'18

Dates : Oct.10th Wed. - 12th Fri., 2018

Venue : Tokyo Big Sight West Hall and Conference Tower

Organizer : Tokyo Big Sight Inc.

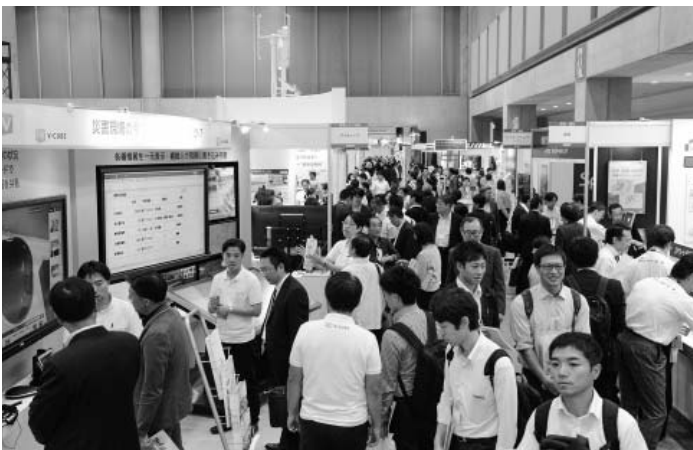
# SEECAT

Special Equipment Exhibition & Conference for Anti-Terr

Now, Confronting Terrorism

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## Show Outline

Organizer:	Tokyo Big Sight Inc.
Special Sponsor:	Tokyo Metropolitan Government
Sponsors:	<p>Cabinet Office (Director General for Disaster Management) /  National Police Agency / Reconstruction Agency /  Fire and Disaster Management Agency /  Ministry of Education, Culture, Sports, Science and Technology /  Ministry of Health, Labour and Welfare / Ministry of Economy, Trade and Industry /  Ministry of Land, Infrastructure, Transport and Tourism /  Japan Meteorological Agency / Japan Coast Guard / Ministry of Defense /  National Governor's Association / Japan Association of City Mayors /  National Association of Towns and Villages / Fire Chiefs' Association of Japan /  U.S. Commercial Service / Information-Technology Promotion Agency, Japan /  Japan External Trade Organization(JETRO)</p>
Supporters:	<p>Japan Business Federation / Japan Association of Corporate Executives /  The Japan Chamber of Commerce and Industry /  Central Federation of Societies of Commerce and Industry /  Japan Overseas Enterprises Association / Council for Public Policy /  All Japan Security Service Association / Japan Security Systems Association /  Japan Firefighters Association / Japan Fire Alarms Manufacturers' Association /  Japan Fire and Crisis Management Association / The General Insurance Association of Japan /  Japan Association of Defense Industry / Japanese Red Cross Society / The Japan Gas Association /  Japan Atomic Industrial Forum, Inc. / Japan Engine Generator Association /  The Japan Society of Seismic Isolation / Japan Air Cleaning Association /  Japan Office Institutional Furniture Association /  The Scheduled Airlines Association of Japan /  Japan Cable and Telecommunications Association /  National Federation of Shopping Center Promotion Associations /  Japan Data Center Council / Japan Bousaisi Society /  Telecommunications Carriers Association / Japan Facility Management Association/  Engineering Advancement Association of Japan / Nippon Signs Association /  Japan Cybercrime Control Center</p>
Show Management:	ATEX Co., Ltd.
Exhibition Scale:	270 Exhibitors, 372 Booths (including co-exhibitors)
Admission Fee:	<p>JPY 2,000  Consumption tax included.  Bearers of the invitation ticket or advanced registration were not charged.  Visitors who have a visitor's badge of other co-located show could enter RISCON TOKYO 2018 for free.</p>
Special Affiliated Event:	CYBER SECURITY WORLD '18

\*RISCON: A blend word from "Risk (Danger, Crisis)" and "Control (Administration, Management)." This word connotes our aspiration "avoiding risk completely is difficult but willing to control it as much as possible." "RISCON" is the registered trademark of Tokyo Big Sight Inc.

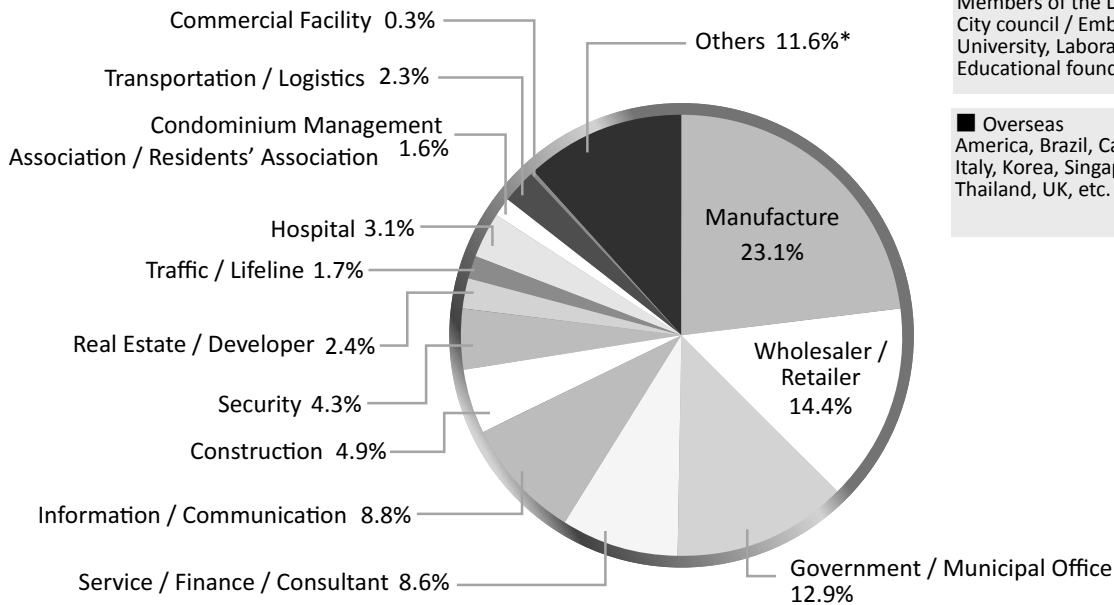
## Overview of Visitors

Date	Weather	Registered Visitors	RISCON TOKYO 2017
			Registered Visitors
Oct. 10 Wed.	Sunny	5,512	6,177
Oct. 11 Thu.	Cloudy	6,264	7,177
Oct. 12 Fri.	Cloudy	7,575	7,972
TOTAL		19,351	21,326



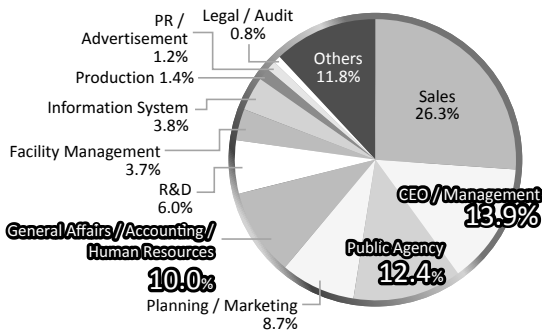
\* Number of visitors who registered his/her name and company name, etc. Each person is counted only once during the exhibition period, and repeated visits are not included in the data.  
 \* The number of visitors includes SEECAT visitors  
 \* Not including the press

### <Breakdown by Industry>

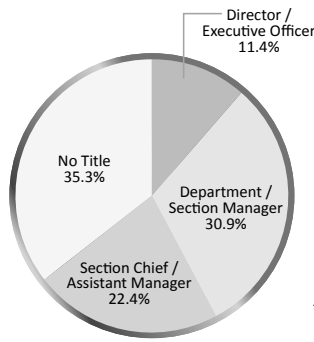


# Results of Visitor Questionnaires

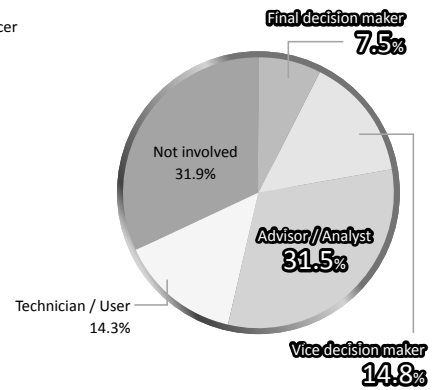
< Breakdown by Job >



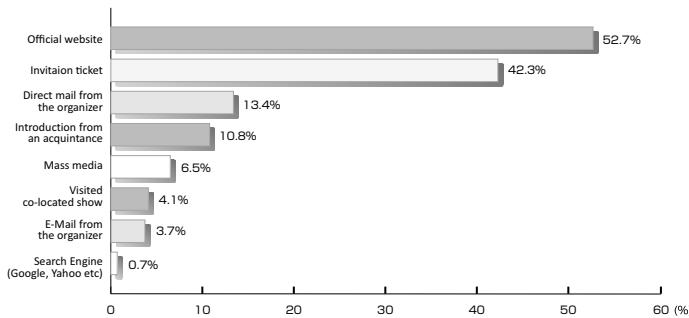
**Q1** What is your job title?



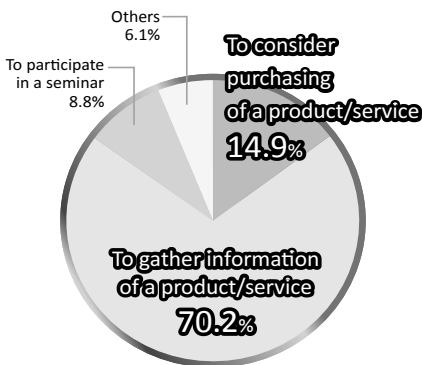
**Q2** Level of Involvement in purchase decision



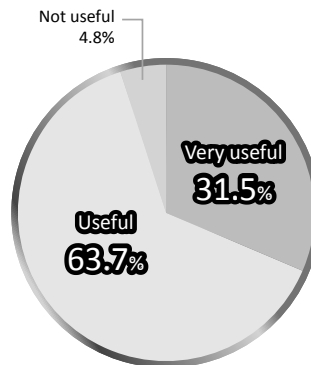
**Q3** How did you find RISCON TOKYO 2018? (Multiple answers)



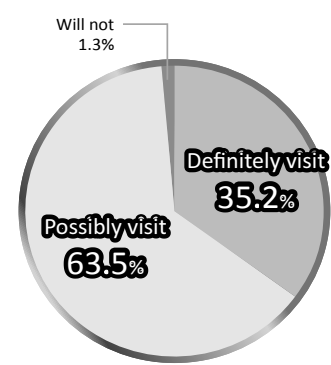
**Q4** What is your purpose of visiting?



**Q5** Did you find this RISCON useful?



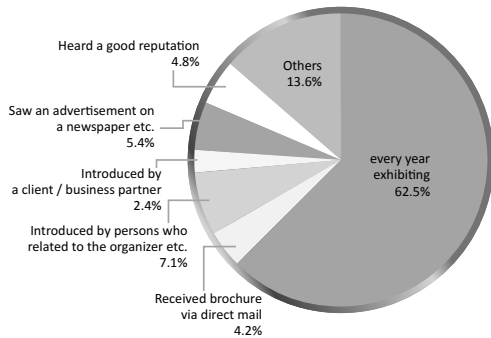
**Q6** Will you attend next RISCON?



- Major visitor groups included those from “Public agencies” involved in risk control and “CEO / Management” and other decision makers of private companies. The share of “General Affairs / Accounting / Human Resources” rose from last year. The ratio of visitors who play a role in their introduction of products was close to 70%.
- About 95% of visitors answered that their visiting RISCON was useful. About 99% answered that they want to be regular visitors. This suggests that they are willing to come again next time and have high expectations about RISCON.

# Results of Exhibitor Questionnaires

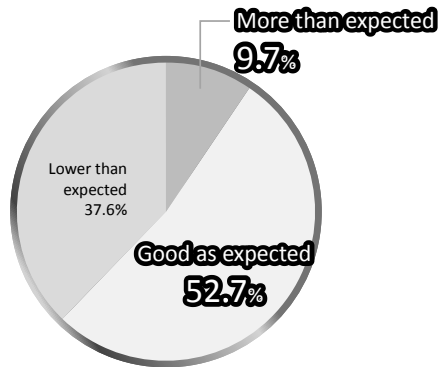
**Q1** The reason decide to exhibit at RISON (Multiple answers)



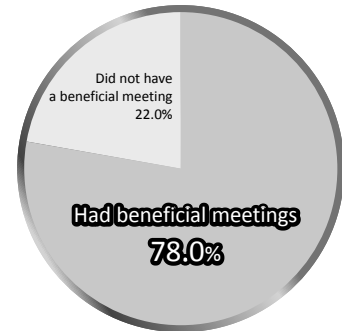
\*Other reasons

- Good match with my company's solutions
- Recommended by a customer
- The competition is exhibiting

**Q2** About the number of visitors of RISON



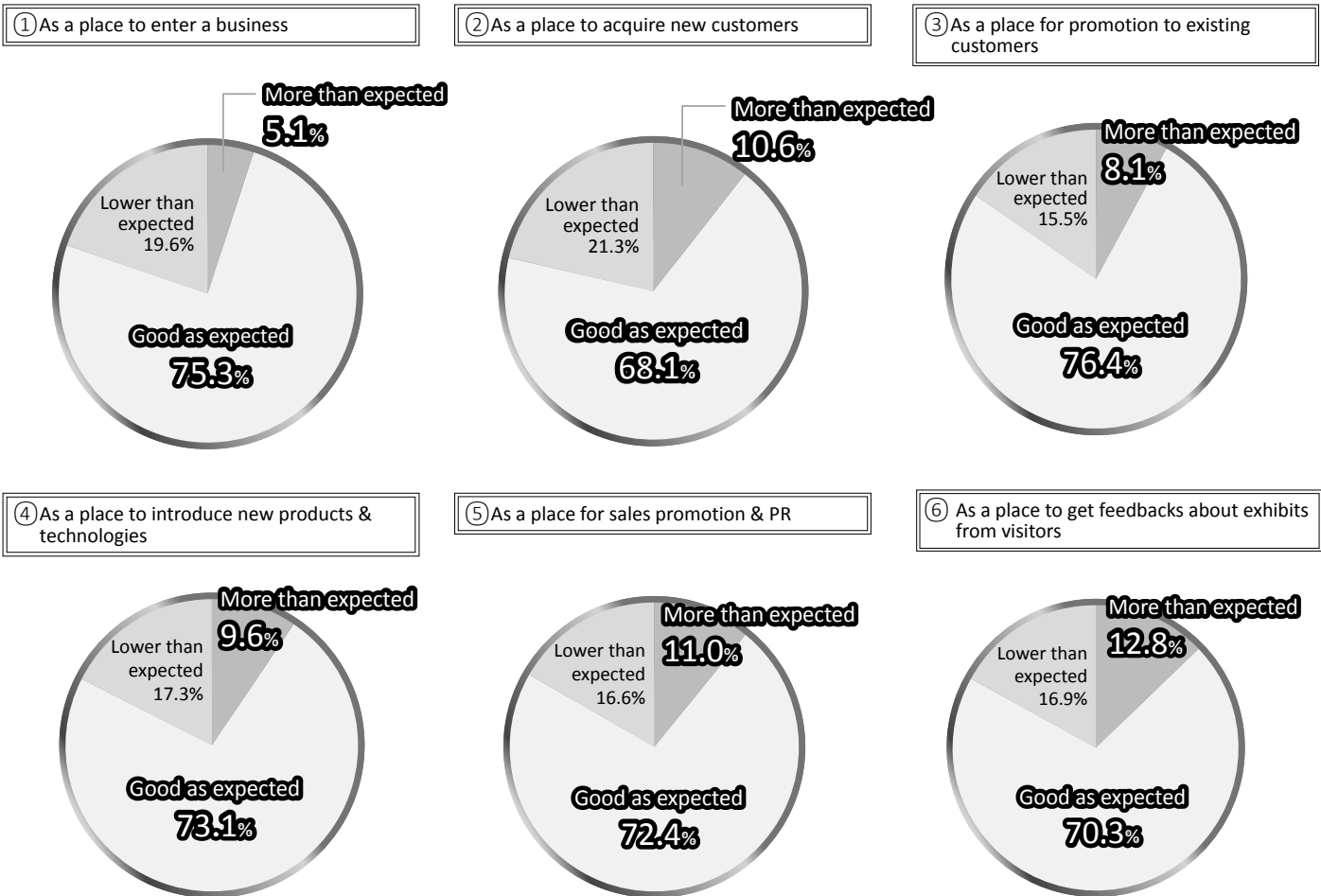
**Q3** About the business meetings at RISON



● Comments

- An effective platform to dig out new customers
- Was able to explain our products because a good number of officers of police, fire defense and other public agencies turned out.
- The quality of visitors to the booth was high. Many visitors were good prospective customers.
- Very satisfied because we were able to approach officials/officers of central and local governments, Self-Defense Force, police, fire defense and other targets we find it difficult to approach otherwise.
- Many visitors came from our target municipal agencies.

**Q4** Please choose the most suitable describes of result you gained through the RISON.













■ About 80% of exhibitors responded that the outcomes were "as good as or more than expected." Many echoed opinions such as "There were more outcomes than we had expected" or "The customer quality was high." These responses suggest that RISON, now in its 14th year as a comprehensive trade show of risk control, garners high praise as an excellent opportunity to provide PR to government agencies and private firms of all industrial sectors.

## Exhibit Categories & Main Exhibits, Zone






### Special Exhibition Area

Robot and Drone / AI and VR and Wearable / Shelter House for Refuge / PPE (Personal Protective Equipment)






### Disaster Risk Reduction Zone

Vehicles for Disaster Measures [Focused Exhibition Area]	Disaster Measurement Boat/Amphibian Motor Car/ LED Projector/Snowblower etc.
 Earthquake Measures	Seismic Isolator/Toilet for Disaster/Earthquake Proof Door etc.
 Natural Disaster Measures	Waterproof Board/Thunderbolt Measurement/Water Level Indicators etc.
 Fire Prevention & Control	Gloves for Fire Fighting/Fire Suit/Fire Surveillance System etc.
 ICT for Disaster Management	Wireless-Activated Disaster Warning System/Drone Detection System/Safety Confirmation System etc.
 Rescue & Emergency Medicine	Hemostatic Gauze/Air conditioned clothing/Materials on Emergency etc.
 Emergency Food & Stockpile	Emergency Bag/Emergency Food/Water Filter etc.
 Infection Control	Infection Prevention Suits/ Emergency Bag etc.
 Disaster Management Goods from Municipality and Organization	Disaster Prevention Industry of supporting by Municipality and other organizations
 Deterioration Infrastructure Measure & Disaster Reconstruction	Inspection Camera/Lighting Devices etc.
 Other Disaster Risk Reduction Measures	Portable Generator/Dust-Proof Mask/Guide Light for Refuge etc.

### Security Zone

 Surveillance & Crime Prevention System	Various Types of Camera System(Ex.Street Lamp, Car Numbers ) etc.
 Access Control / Outside Security	Electric Field Certification etc.
 Security Service	Security Service etc.
 Antitheft Measures	Prevention Materials for Static Electricity and Mobility Manufacturing Gloves
 Other Security Equipment & Systems	Plastic Wheelchair/Headlamp /Forced Stoppage Device for Cars etc

### Business Risk Management Zone

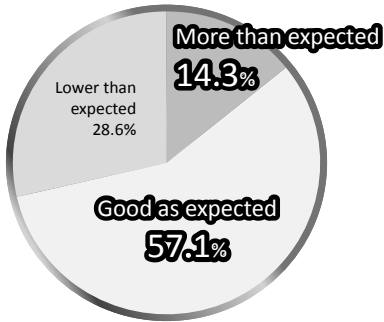
Factory and Worksite Risk Management [Focused Exhibition Area]	Saving Power • Blackout • Fierce Heat Mesurement Products/Thermostable Workwear etc.
 Emergency Communications / WEB Conference System	Safety Confirmation • Training Support Service/Ethernet Switch etc.
 Risk Management for Hospital and School	UPS System etc
 Risk Insurance • Consulting Services	Drug Detection and Inspection System etc.
 Power Outage & Saving Measure	Storage Battery/Power Supply/Flashlight etc.
 Other BCP / BCM Supports	Moving Power Supply Vehicles etc.

### CYBER SECURITY WORLD

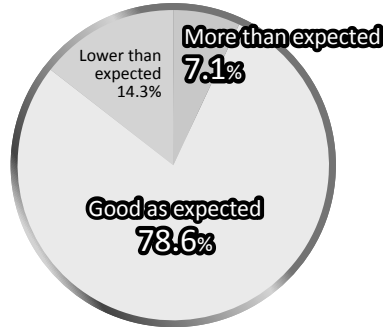
For Enterprise	Cyber Terrorism Prevention Products/Automatic Analysis System for Malware/UTM Products etc.
For Small & Medium-Sized Company	
For Municipal Government	
For Critical Infrastructure	
For Other General Cyber Security Measures	

## Results of Exhibitor Questionnaires from CYBER SECURITY WORLD

**Q1** About the number of visitors of CYBER SECURITY WORLD

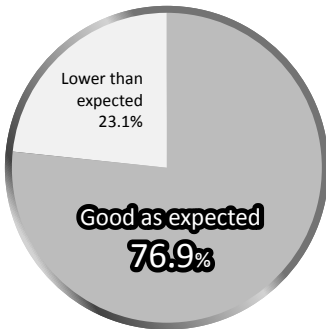


**Q2** About the quality of visitors at CYBER SECURITY WORLD

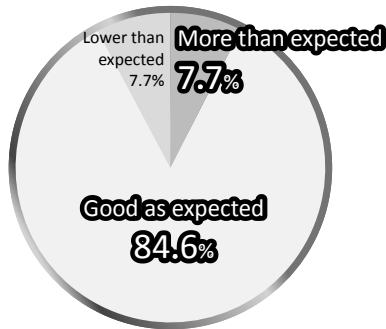


**Q3** Please choose the most suitable describes of the result you gained through CYBER SECURITY WORLD.

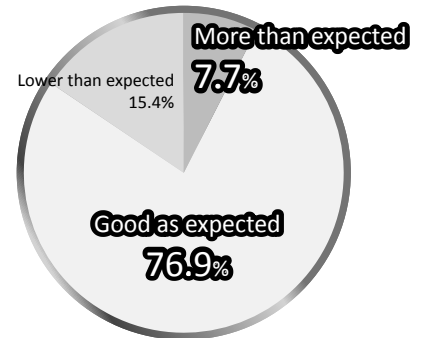
① As a place to enter a business



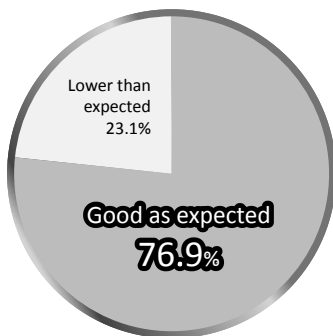
② As a place for sales promotion & PR



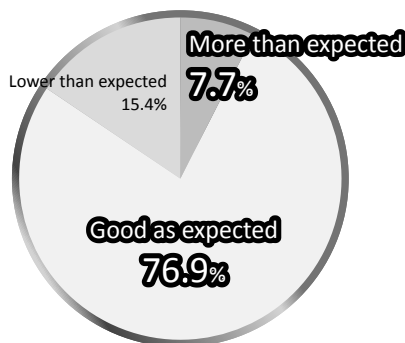
③ As a place for promotion to existing customers



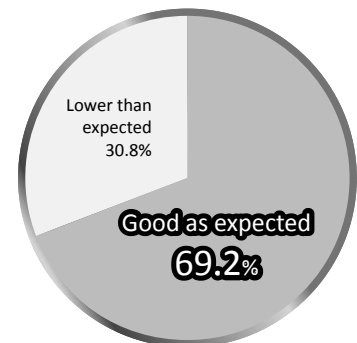
④ As a place to introduce new products & technologies



⑤ As a place to acquire new customers



⑥ As a place to get feedbacks about exhibits from visitors

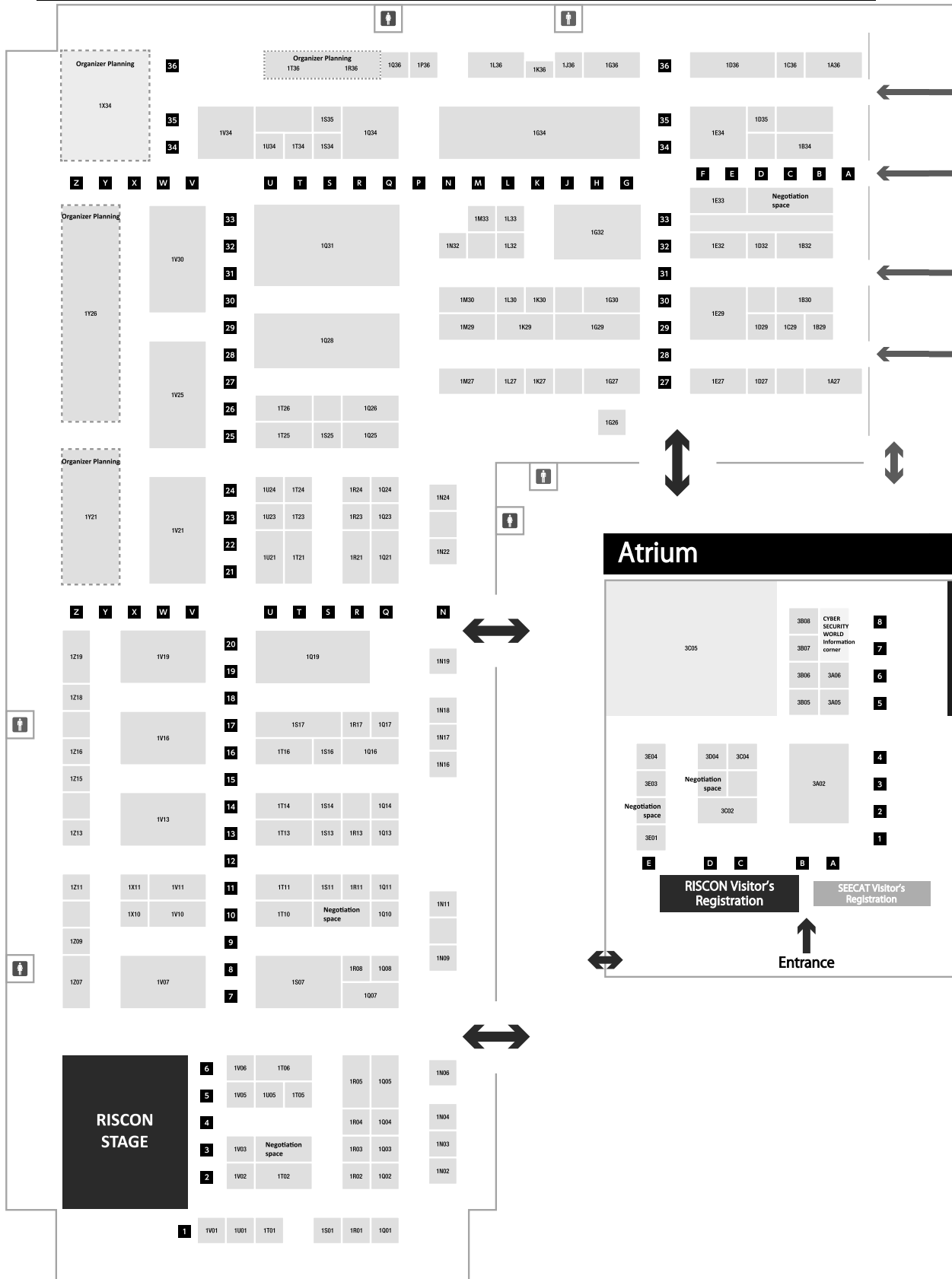


■ CYBER SECURITY WORLD became a much bigger exhibition than last year. Exhibitors responded: "We are glad to meet with the types of people we do not normally meet" and "This was an effective platform to have the cyber security market understood correctly." It was an excellent opportunity to acquire new customers.



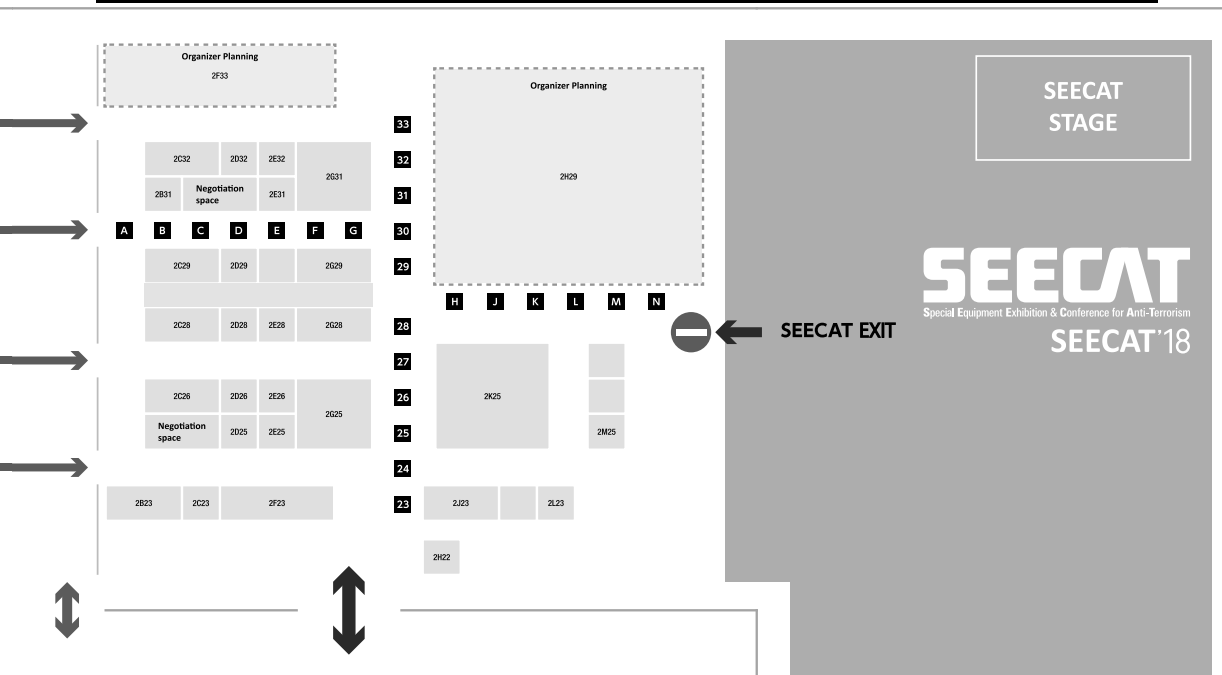


**West Hall 1** Disaster Risk Reduction Zone Business Risk Management Zone



# West Hall 2

# Security Zone



# CYBER SECURITY WORLD Security Zone



**Special Exhibition Area**

Robot and Drone

AI and VR and Wearable

Shelter House for Refuge

PPE  
(Personal Protective Equipment)

**Exhibition Zone**

**Disaster Risk Reduction Zone**

**Security Zone**

**Business Risk Management Zone**

**CYBER SECURITY WORLD**

For Enterprise  
For Small & Medium-Sized Company  
For Municipal Government  
For Critical Infrastructure  
For Other General Cyber Security Measures

**Focused Exhibition Area**

Vehicles for Disaster Measures

- Earthquake Measures
- Natural Disaster Measures
- Fire Prevention & Control
- ICT for Disaster Management
- Rescue & Emergency Medicine
- Emergency Food & Stockpile
- Infection Control
- Disaster Management Goods from Municipality and Organization
- Deterioration Infrastructure Measure & Disaster Reconstruction
- Other Disaster Risk Reduction Measures

- Surveillance & Crime Prevention System
- Access Control / Outside Security
- Security Service
- Antitheft Measures
- Other Security Equipment & Systems

**Focused Exhibition Area**

Factory and Worksite Risk Management

- Emergency Communications / WEB Conference System
- Risk Management for Hospital and School
- Risk Insurance · Consulting Services
- Power Outage & Saving Measure
- Other BCP / BCM Supports

## Exhibitors List (in alphabetical order, \*co-exhibitors)

A		*Jeong Sun Lee		*FROM HEART	
A & A.T	1R02	Fenixlight	2E32	*Mashur	
ABIT	1R08	FFRI	3A05	*Yoshimura Denso	
Accord International	1R11	FUEL TEPCO	1Z16	K-safety Expo 2018	1Q04
adtechnica	1C36	*Japan Emergency Response Design		KURIRON Chemicals	1R21
*futureinn		FUJI GLOVE	1N19	KUUSATSU GIKEN	1U34
ADVANCED SYSTEM	1V03	Fujidenolo	2D28	*National Institute of Technology, Kagawa College	1U34
Aitex	1V10	FUJITSU TOKKI SYSTEMS	1Q13	Kyodo Printing	1T24
AKAO	1V07	Prof. Fukushima / Fukushima Innovation Coast Framework Promotion Organization	1T36	KYOKUJITSU	1Z11
Akatsuki - Denkou	1X10	*Fukushima Commerce and Industry Labor Department, Robotics Industry Promotion Office		L	
Alinco Electronics division	1L32			Lenzing Fibers (Hong Kong)	2B23
All Japan Security Service Association	2M25	G		LET'S CORPORATION	2C23
Allied Telesis	3A01	GOLDWIN	1N11	Liberta	1B30
Antuit (CYFIRMA BU)	3D04	Goto Industry	1Q07	LLC	1Q24
AO	1C29	H		LSI Medience	1M33
ASIS International Japan Chapter	1V01	Hamaguchi Urethane	1T16	M	
ATG Lanka	2K25	HATAYA Limited	1R05	Mainichi	1Q26
Axis	3B08	HISAKI	1U24	Map Marketing	1L27
*Net Brains		HOSOYA PYRO - ENGINEERING	1X11	*IGUAZU	
*Watch Guard Technologies		I		MATSUNAGA MANUFACTORY	2E28
B		icom	1V25	Medtecs (Taiwan)	1E33
BELFOR (Japan)	1T02	*TANAKA DENKI		Messe Dusseldorf Japan	2H22
BRAINS	2C29	*Sanwa system service		Metex	1T23
C		*Wedge		MIE UNIVERSITY	1K36
Century	1N32	IGARASHI	1R17	*NABELL	
Challenge	1Q08	ImpACT Tough Robotics Challenge	1V34	MIKASA X-RAY	1R23
chuo geomatics	1U23	Information - Technology Promotion Agency, Japan	3A06	Ministry of Defense Japan Air Self Defense Force	1Z19
COSMOTEC	1R04	Ingenuity	1S16	mitsuiwa	1R24
CREEK & RIVER	1K29	Institute Bosai business economy council	1S35	MOTEX	3E04
CRI Middleware	3B07	Ishida Business Machine	1J36	*Cylance	
*Terafence		*PD-Japan		N	
*WEB TECHNOLOGY		J		Nakane	1Q25
Crime & Disaster Prevention 2019	1S01	J CORPORATION	1Z13	National Research Institute for Earth Science and Disaster Resilience	1R36
D		*Access Vision		Network Value Components	3E01
DAISEN	1U05	JAPAN BOUSAISAI SOCIETY	1G26	NICHIDO IND	1B32
Deloitte Tohmatsu Risk Services	3A02	*Bousaisai Training Center		NICHIEI INTEC	1T10
Disaster Prevention Safety Association	1Q19	*Japan Bousai Organization		NIHON DENSI KOUGAKU	1Q17
*miyasaka kougyo		Japan Digital Communications	1E32	Nihon Unisys	1D27
*WA HOLDINGS		JAPAN DISASTER FOOD SOCIETY	1T25	*Yamada Denki	
*LINTEC21		*Foricafoods		Nihon University College of Risk Management	1Z09
*MISHIMA DENSI		*Japan Health Business Federation		Niigata Industrial Creation Organization	1V21
*Separator System Kogyo		*KAMEDA SEIKA		*ASANO-MOKKOUSHO	
*SAIKYO		*Onisi Foods		*UETAX	
*Stayer Holdings		*House Foods		*Uniryque	
*ELIY Power		*AlphaFoods		*Forica Foods	
*KOUSAI DO		*Suzuhiro		*YOSHIKAWA METAL	
*NAKANIPPON HYOTO		Japan Facility Management Association	1N02	Nippon Sensuiki	2C32
*Lucky Industry		Japan Meteorological Agency	1Q36	NISHIDA SEIKAN	1Z15
DJED STYLE	1N09	Japan Science & Technology Agency	1S34	NSK	2E26
DuPont-Asahi Flash Spun Products	1G34	Jiangsu Textile Research Institute	2D32	NTN	1G29
*Takashina Life Preservers		Junrei International	1N18	NTT LEARNING SYSTEMS	1G30
*Shinsei Bussan		*avix		NTT Resonant	1D35
*MORAINE CORPORATION		Jwin	2F23	O	
E		KAISUIMAREN	1S13	OCTASIC	1S11
Earthquake Early Warning Users Association	1P36	KEIBIHOSHO SHINBUN SHINSHA	1T01	OKAYA	1T34
*ANET		KEIBIHOSHO-TIMES	1N03	*GLOBERIDE	1T34
*JFE ComService		KELC Electronics System	2D26	Okayama syouten	1G36
*Strategy		KIBUN FRESH SYSTEM	2D25	OMRON HEALTHCARE	1U21
*Challenge		KIDSWAY	2J23	OONOLIVIC	1T05
*J CORPORATION		Kindaishobo	1N04	ORTEC	1G27
EASTI	1S17	kochi industrial promotion center	1V30	P	
Eightex	1N16	*Aqua Design System		Panasonic System Solutions Japan	1M30
ES · LIFE	2B31	*OSASI Technos		PELICAN PRODUCTS	1Q14
eTRUST	1V11	*DAIKYO KOUSAN		PHYTRONIX	2D29
EWS	1V25	*Denon		PORTA INDUSTRY	2G28
*NOBORU ELECTRIC	1V25	*Nishinomiyama Industry		Pro-Tech	1L30/2G29
F					
FBG Korea	1N22				
*Geum-Jun Lee					

# Exhibitors List

PSI	CYBER SECURITY WORLD	3B05	*DEVICE WORKS	
*Darktrace Japan	CYBER SECURITY WORLD		*NIHON TAISHIN SEKKEI	
<b>Q</b>			*PIJIN	
QMS INFO		1D32	*BIT PARK	
<b>R</b>			*Yamako Electric Manufacture	
R & R		1Z18	*youthands	
Recovery PRO		1B34	TOPPAN COSMO	2C26
RICOH JAPAN		2E25	*Toppan Printing	
*RICOH IMAGING			TOYO SAFETY	1T11
Rikei		1M27	Tri-links	1S25
RIKENKAKI		1Q10	<b>U</b>	
RIPRO		1D29	U.R.A	1S07
<b>S</b>			<b>V</b>	
SANTOKU		1T26	V-cube	1M29
SC		3C02	<b>W</b>	
SCENES		1B29	WAKAIDA ENGINEERING	1Q02
Security Industry News		1R01	Wantec	CYBER SECURITY WORLD 1Z07
Security Specialist Association		1Q01	Waterfall Security Solutions	CYBER SECURITY WORLD 3C04
Secutech / Fire & Safety Taipei		1Q03	WIP (Webint Pro)	3E03
SENON		2G25	*Japan Communication & Electronic	
SHIGEMATSU WORKS		1T21	<b>Y</b>	
Shightron Japan		1T13	Yaesu Musen	1E34
Shikoku Paper Sales		1S14	Yamagishi Sangyo	1N06
SHINKEN PRESS		1U01	YAMAHA MOTOR ENGINEERING	1V19
SHINKO ENGINEERING		1D36	YAMAHA MOTOR POWERED PRODUCTS	1V19
SHODEN		1G32	YAMAMOTO KOGAKU	1R13
Shuwa		1K30	YOKOTA REKISEI	1Q05
SINBOU EDIX		1T06		
Sogo Service		1T14		
Spectee		1K27		
STERLINGKS		1Q21		
Stryker Japan		1V13		
SunTelephone		1E27		
Support Marketing Service		1V16		
Surge Tech		1N24		
<b>T</b>				
TAKAOKA		1N17		
TAKIGAWA CORPORATION JAPAN		1Q23		
TAMAGAWA SEIKI		2E31		
TANIZAWASHOJI		1V02		
TASKMATE		2L23		
TECHNO GREEN SALES		1Q16		
TEIJIN / Teijin Frontier / TEIKEN		1Q34		
Teijin Frontier		1V05		
TELCOM		1L33		
telenet		1V06		
TF SERVICE		1L36		
THE MRC		1E29		
The setagaya Industrial Association's Member		1Q11		
3D		2C28		
3M Japan		2G31		
3R SOLUTION		1R03		
Tokyo Gas Engineering Solutions		1A27		
Tokyo Metropolitan Small and Medium Enterprise Support Center		1L30/2G29		
*i-tharc				
<b>*I・T・ENGINEERING</b>				
*Ariake Electronics				
*Iida Electronic Design				
*eTRUST				
*IGARASHI				
*Space Systems Development				
*Amenity Research Institute				
*M.SOFT				
*SAKATADENKI				
*SANEISHA SEISAKUSHO				
*Share Crest				
*chuo geomatics				
*Digitaleaf				



**Show Outline**

**Organizer:** Tokyo Big Sight Inc.  
**Technical Adviser:** Dr. Toshiyuki Shikata (Professor emeritus, The Teikyo University)  
**Special Sponsor:** Tokyo Metropolitan Government  
**Sponsors:** Cabinet Office (Director General for Science, Technology and Innovation Policy) / National Police Agency / Fire and Disaster Management Agency / Public Security Intelligence Agency / Ministry of Foreign Affairs / Ministry of Education, Culture, Sports, Science, and Technology / Ministry of Economy, Trade and Industry / Ministry of Land, Infrastructure, Transport and Tourism / Japan Coast Guard / Ministry of Defense / U.S. Commercial Service / British Embassy Tokyo Trade & Investment Section / Israel Economic and Trade Mission  
**Supporters:** Council for Public Policy  
**Show Management:** ATEX Co., Ltd.  
**Exhibition Scale:** 146 Exhibitors, 213 Booths (including co-exhibitors)  
**Condition for Admission:** Entrance Permission is required.  
 (Entrance was permitted by either invitation by an exhibitor or passing the screening of applications through the official website in advance.)  
 \*The applicant try to enter is declined depending on the contents.

**Overview of Visitors**

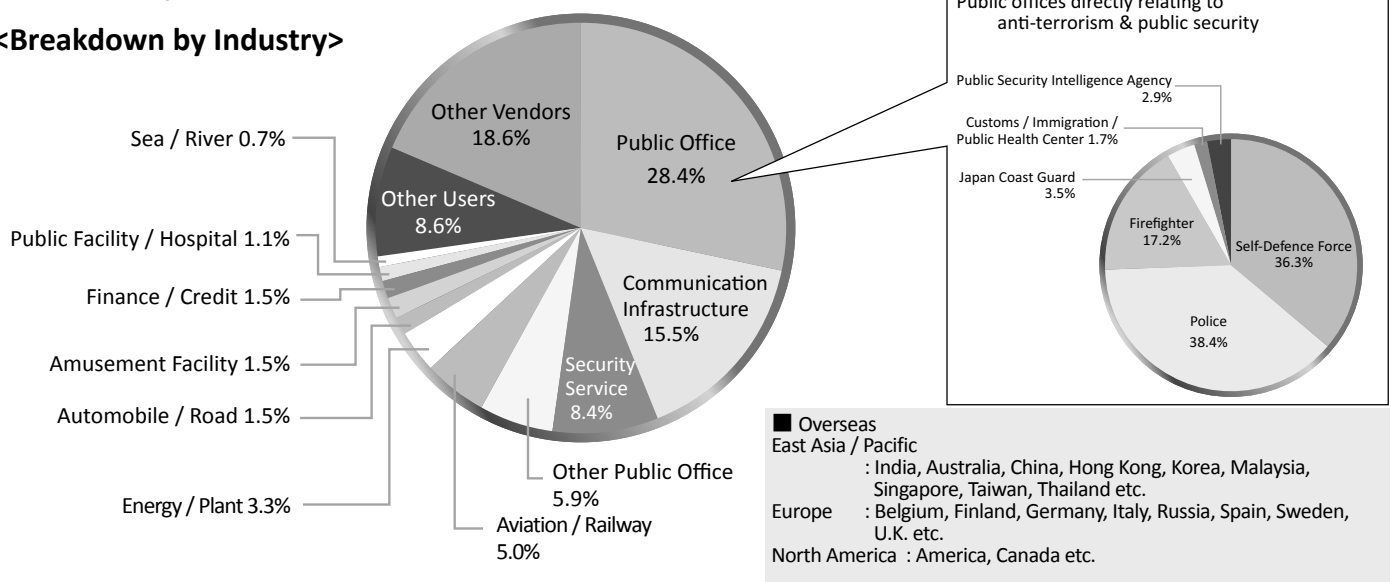
Measures against acts of terror occurring in various parts of the world are one of the most important issues in Japan as in other countries, especially as it is hosting the Olympic and Paralympic Games in Tokyo in 2020. SEECAT, the only trade show in Japan specialized in anti-terrorism, has gathered much attention. The trade show attracted a great interest among not only those engaged in public security service, the core visitor group, but also managers and operators of airlines, railways, critical infrastructures and commercial facilities. This year, the record high number of exhibitors welcomed also a record high number of visitors. The number of visitors were about up to 8,300 people.

Date	Weather	Registered Visitors*1	SEECAT'17
			Registered Visitors
Oct. 10 Wed.	Sunny	2,287	2,113
Oct. 11 Thu.	Cloudy	2,566	2,557
Oct. 12 Fri.	Cloudy	3,415	3,046
<b>TOTAL</b>		<b>8,268</b>	<b>7,716</b>

\*1 Number of visitors who registered his/her name and company name, etc. Each person was counted only once during the exhibition period, and repeated visits are not included in the data.

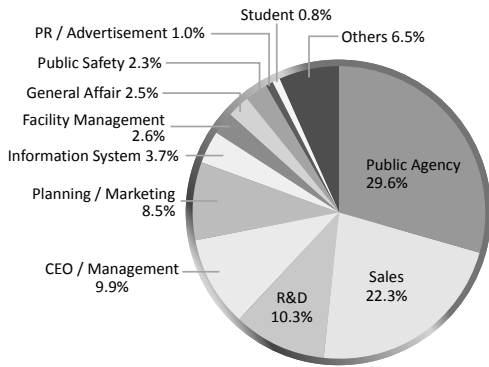
\* Not including the press.

**<Breakdown by Industry>**

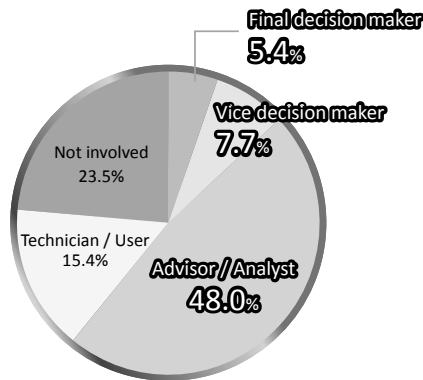


# Results of Visitor Questionnaires

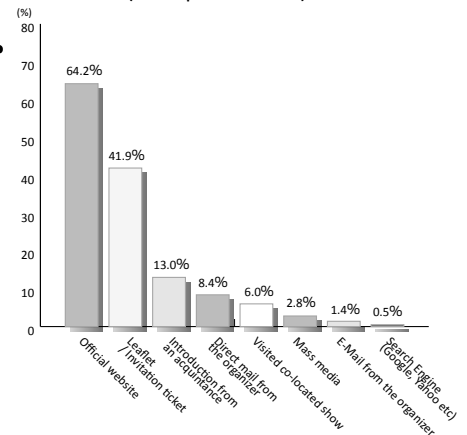
## < Breakdown by Job >



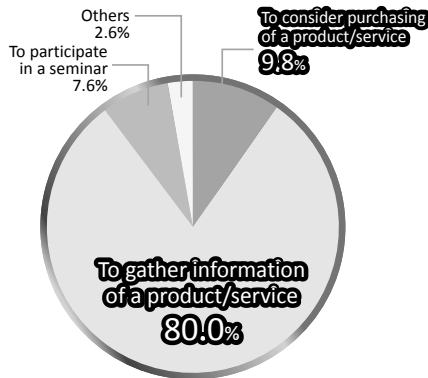
## Q1 Level of Involvement in purchase decision



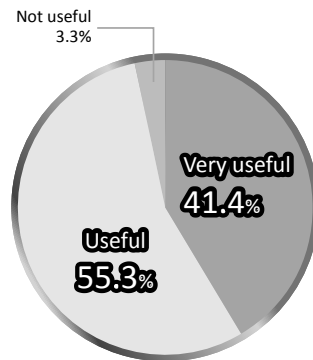
## Q2 How did you know SEECAT'18? (Multiple answers)



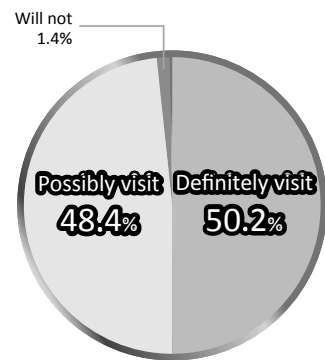
## Q3 What is your purpose of visiting?



## Q4 Did you find this SEECAT useful?



## Q5 Will you attend next SEECAT?



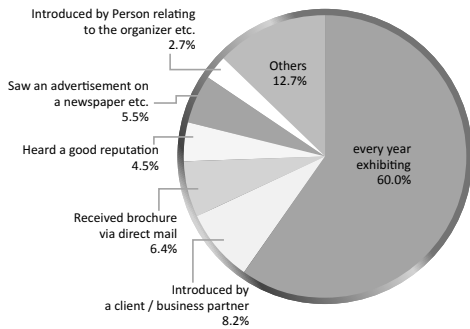
SEECAT, the only one of its kind in Japan is known as the exhibition to obtain the most up-to-date anti-terrorism information. More than half of visitors expressed their willingness to “definitely attend next SEECAT.” Their satisfaction level was very high and the evaluation score was also high.

## Exhibit Categories & Main Exhibits

<b>Anti-Explosive Measures [Special Exhibition Area]</b> Bomb Disposal Robots Video Transfer Device Explosion-Proof Chamber Bomb Disposal Bag Explosive Detection Device	<b>Robot &amp; Drone [Special Exhibition Area]</b> Mobilephone Trace System Robot arm Wired Power Supply Drone <b>Biometric Systems [Special Exhibition Area]</b> Video Surveillance and Analysis System	<b>Still and Moving Image Analysis [Special Exhibition Area]</b> Car Numbers Recognition System Visitor Detection System Face Search System of Database Still Clarification System Situation Recognition Solution	<b>NBCR Terrorism [Special Exhibition Area]</b> Chemical Agent Detector Ozone Decontamination System Radiant Measurement System Portable Chemical Substance Identification System Microscope Spectrum Photometer
<b>Monitoring and Alert Systems</b> Video Surveillance System Infrared Thermal Camera Revolution Camera Live Transfer system Network Camera	<b>Special Equipment</b> Bulletproof Products Portable LED Search Light Diving Equipment Net Launcher Bulletproof and Protection Helmet	<b>Detection, Inspection, and Analysis</b> Chemical Agent Detector Metal Detector X-rays Inspection Device Portable Raman Spectrometer	<b>Harbour Guard Solution [Special Exhibition Area]</b> CBRN Early Warning System Autonomous Monitoring Robot in the Aquatic Environment Warning Radar for Drone Acoustic Camera in the Water Diver Navigation
<b>Trespassing Prevention Facilities and Equipment</b> Special Bollard for Anti terrorism Infrared Sensor Fence Center Invasion Detection Sensor	<b>Simulators and Training Equipment</b> Visual Simulation System CPR Mannequin Injury Moulage Rescue Simulator	<b>Communication Equipment and Encryption Technologies</b> Satellite Communication Antenna Earphone and for Communication Equipment Both Wired and Wireless Intercom System Satellite Automatic Direction adjustment Pan Head	<b>Other Anti-Terrorist Measures</b> Rechargeable Special LED Projector Detection Gate for Hazardous Materials Liquid Inspection Equipment Bulletproof Plate・Shield and Body Armor Multi-Lingual Megaphone

# Results of Exhibitor Questionnaires

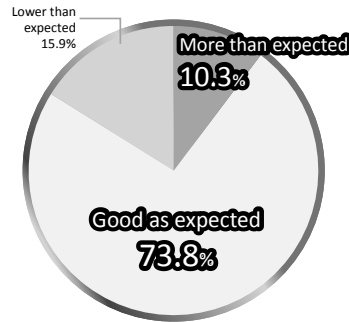
**Q1** The reason decide to exhibit at SEECAT (Multiple answers)



\*Other reasons

- To announce new products
- To have our product known more widely
- We exhibited at SEECAT last year, too.

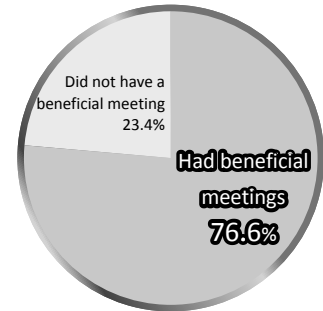
**Q2** About the number of visitors of SEECAT



●Comments

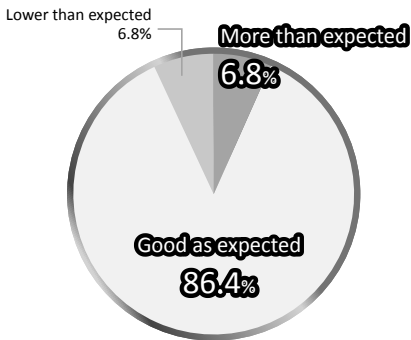
- This was a good opportunity to provide PR of our demonstration tests.
- The visitors were the right types of people we had targeted.
- We were able to collect customer evaluation information on our new product

**Q3** About the business meetings at SEECAT

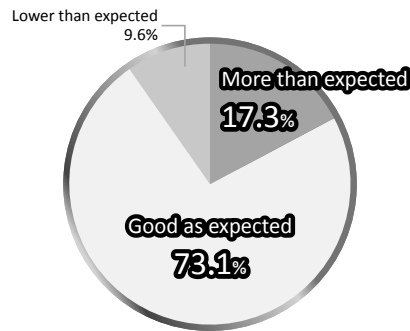


**Q4** Please choose the most suitable describes of the result you gained through the SEECAT.

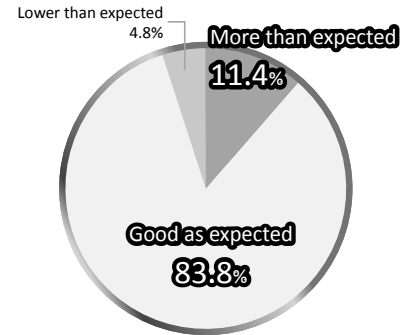
① As a place to enter a business



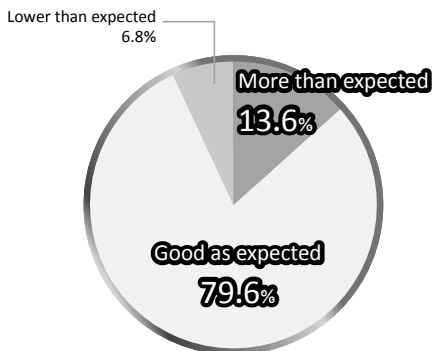
② As a place to acquire new customers



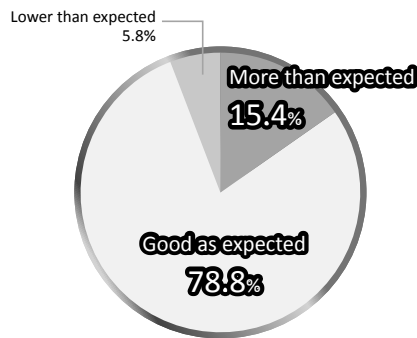
③ As a place for promotion to existing customers



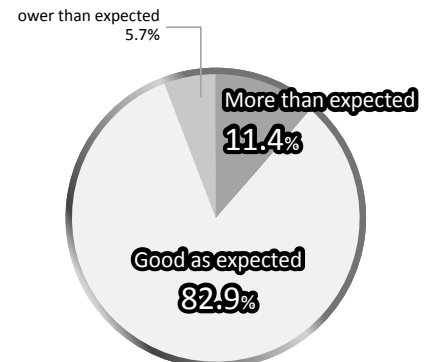
④ As a place to introduce new products & technologies



⑤ As a place for sales promotion & PR



⑥ As a place to get feedbacks about the products from visitors



■ Nearly 80% of exhibitors answered that they “had business discussions.” About 90% of exhibitors answered that the outcomes were “as good as or more than expected.” This shows that they had opportunities of in-depth business discussions and information exchanges with high quality visitors.

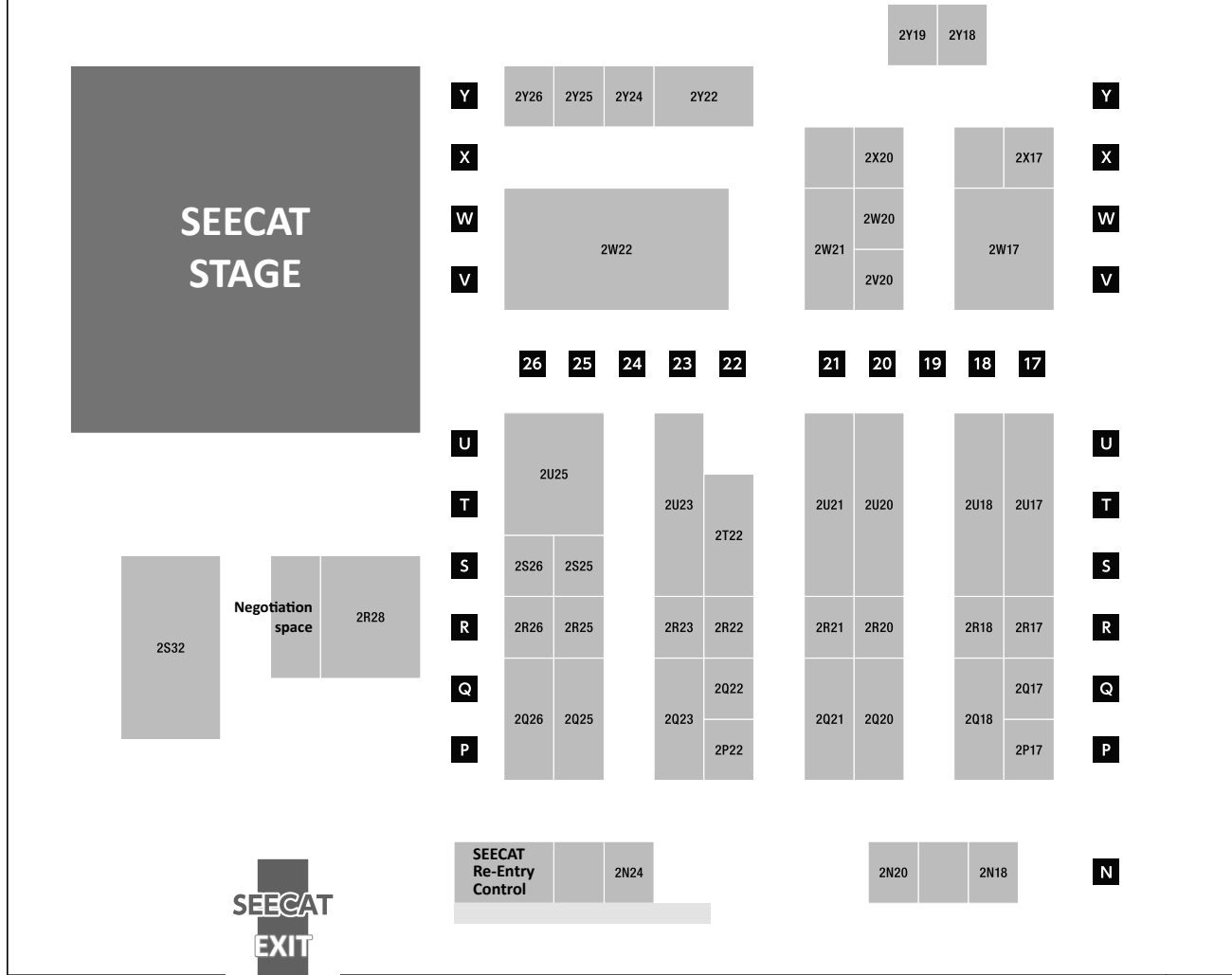


## Exhibitors List (in alphabetical order, \*co-exhibitors)

<b>A</b>		*D-ID	*Novel Arms	
Acquisition, Technology & Logistics Agency	2S32	*R-T INFLATABLE OBJECTS	SENDAI MEIBAN 2T22	
ADSTEC	2N20	It cosmos 2V11	SHICHIYO KOUSAN 2N14	
AileLinX	2X10	<b>J</b>		
AKAO	2T16	JALUX 2Q17	Shinodashoukai 2X13	
Allied Telesis	2W13	JAPAN AEROSPACE 2S10	Solid Solutions 2N18	
Alouette Technology	2R25	Japan Cell 2U23	Soliton Systems 2U25	
Apstec Systems	2Y04	*carrot	Sumisho Aero-Systems 2Q13	
AQUA LUNG Japan	2W11	Japan Chemical Database 2R15	*Bruker Daltonik	
AT Communications	2U02	Japan Communication & Electronic 2U21	<b>T</b>	
AUDIOTEL INTERNATIONAL	2S11	Japan Digital Communications 2R23	TAKENAKA ENGINEERING 2T02	
*SECURETECH		JAPAN EDITORIAL & PUBLICATION 2Y24	Tamura Teco 2N09	
AVON PROTECTION	2R08	Japan Machinery 2R09	TANIZAWASHOJI 2X12	
*MIC Japan		JIMQUARTZ 2V01	TECH LAB 2R17	
<b>B</b>		TECHNOHILL 2Y13		
Bohemia Interactive Simulations	2Q22	*MIRION TECHNOLOGIES		
<b>C</b>		Kenko Tokina 2P17	TEIKIN 2Q12	
Cabinet Secretariat	2Y26	Kowa Optical Products 2P22	*Sanoyas Engineering	
Canon / Canon Marketing Japan	2U17	Kumahira 2W22	*ATG ACCESS	
Cornes Technologies	2Q03	Kyokuto Boeki 2S12	TEIKOKU SEN-I 2X15	
CARRAY INDUSTRY	2N24	<b>L</b>		
Cyber Defense Institute	2P16	LTE-X 2Q16	Three like 2Q23	
<b>D</b>		<b>M</b>		
DIA ELECTRONICS APPLICATION	2N12	MAJ 2Q08	TOHO MARCHANTILE 2T01	
DSE Corporation	2Q21	MATSUDA TRADING 2R18	*Deep Ocean Engineering	
*Mirai		Matsuura Kikai Seisakusho 2R22	Tohoku Enterprise 2X08	
<b>E</b>		Ministry of Land, Infrastructure, Transport and Tourism 2U01	TOKIN EMC Engineering 2R26	
EMORI Infotech	2S15	MIRAI-LABO 2Q01	TOYO 2N02	
EO SYSTEM	2R11	MITO KOGYO 2Q11	TOYO MEDIC 2S25	
EON INTERNATIONAL	2R01	*Sealive	<b>Y</b>	
<b>F</b>		Mitsubishi Electric 2V20	YAMATO PROTEC 2R20	
Fire Fighting Store	2N15	MITSUBISHI NAGASAKI MACHINERY MFG 2U12	YASHIMA ELECTRIC 2S16	
FLE	2W02	MITSUBUSHI HEAVY INDUSTRIES, Integrated Defense & Space Systems Maritime Systems Department 2W10	<b>Z</b>	
BERETTA	2W02	MITSUI BUSSAN AEROSPACE 2W21	Zuken NetWave 2R28	
*BENELLI ARMI		<b>N</b>		
*SAKO		Nasc International 2U11	*DELL EMC	
*STEINER-OPTIK		Nexis Koyo 2R02		
*STEINER eOptics		NEXTER ROBOTICS 2R13		
*Thermoteknix Systems		NIHON 3B SCIENTIFIC 2Y19		
*INVISIO Communications		NIHON BINARY / KINOVA 2X11		
*EXPLORER CASES by GT Line		Nippon Engineering and Trading 2Q18		
*Kai U.S.A		NIPPON KAIYO 2W17		
Fuji Electric	2Q09	NIPPON KOKI 2X17		
FUJIFILM	2S26	NOVO DR 2Q26		
FUJITSU ADVANCED ENGINEERING	2U15	<b>O</b>		
<b>G</b>		Optex 2R04		
Gemalto	2R21	OSTRICH INTERNATIONAL 2S08		
Genesis Commerce	2W12	<b>P</b>		
GLORY	2U09	PAL 2X20		
Guinsho Trading	2R03	Pd-Japan 2R12		
<b>H</b>		PONY INDUSTRY 2Q25		
HANSHIN COMMERCIAL	2N03	Public Security Intelligence Agency 2Y25		
Hellma Materials	2W20	PUBLIC SYSTEM 2R16		
Hydro Systems Development	2S09	<b>R</b>		
Hytec Inter	2Q20	Real Viz 2U20		
<b>I</b>		Rigaku 2Y22		
IHI	2X06	RIKEI 2Y18		
Informatix	2Q15	RIKEN KEIKI 2N07		
IR SYSTEM	2Q10	ROBOTICS · CENTRE JAPAN 2Y12		
Israeli Pavilion	2U06	RS DYNAMICS 2Q02		
*Agent Video Intelligence		<b>S</b>		
*BriefCam		S.T. Japan 2X09		
*Terrogeance (A Verint company)		SANOKIKO 2P11		
*SHILAT OPTRONICS		Sanoyas Engineering 2Q12		
*Octopus Systems		*Teikin		
*Cellebrite		*ATG ACCESS		
*Magna		Science Engineering Associates 2U08		
*Asine		Security 2U18		
*Netline Communications Technologies (N.C.T)				



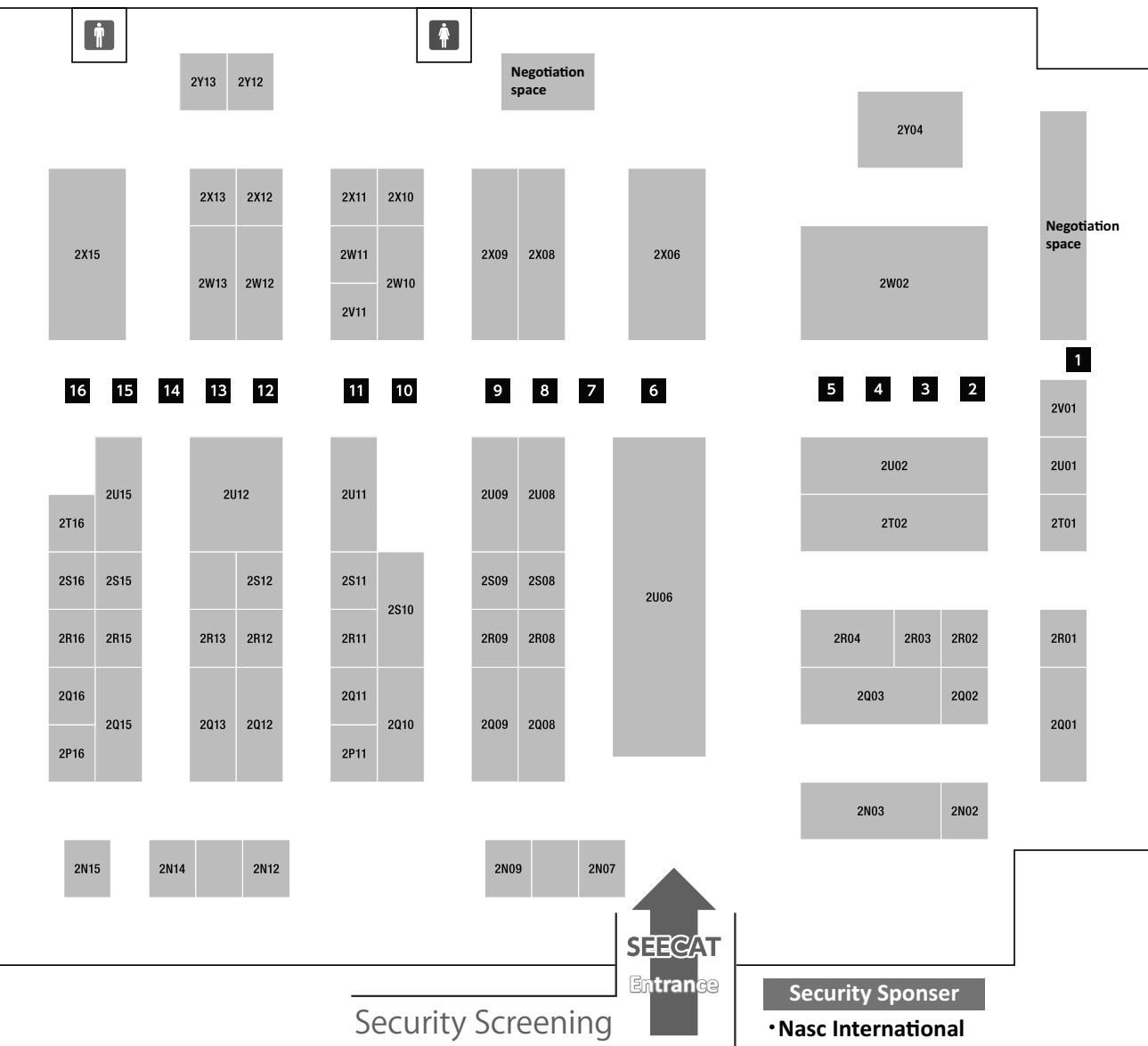
West Hall 2



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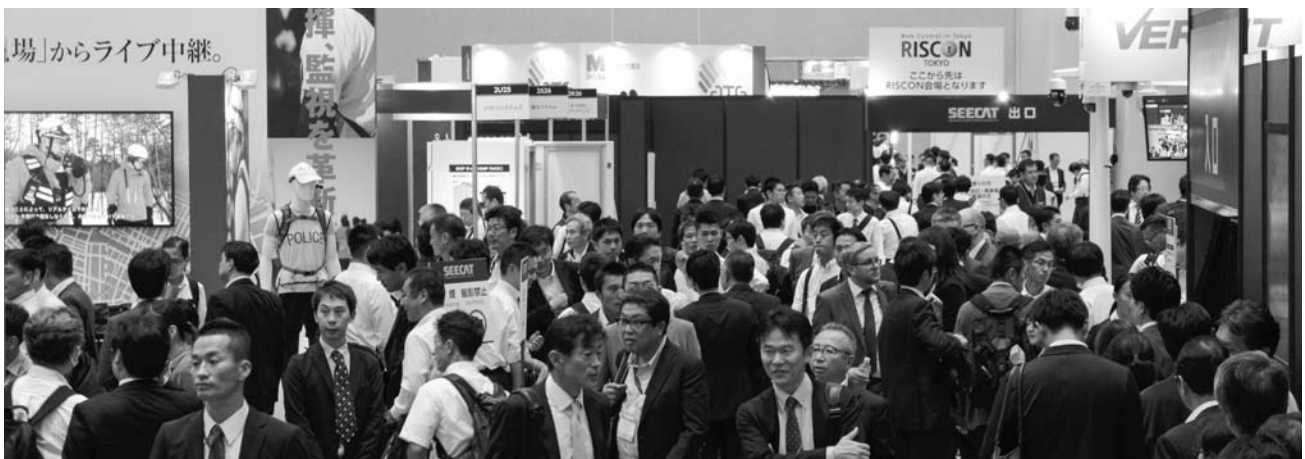
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**SEECAT**  
Special Equipment Exhibition & Conference for Anti-Terrorism

## Next Show

### *Show Period*

Oct. 2nd Wed. - 4th Fri., 2019

### *Venue*

Tokyo Big Sight  
Aomi Exhibition Halls

### *Contact*

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