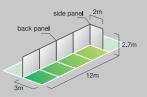
## **Exhibit Guidelines**

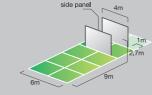
#### 1. Basic Booth

A basic booth is shown on the right. The organizer will provide a back panel, side panels and booth number plate Carpets will be provided for all booths. Panels will not be provided for Island booths One of the side panels will not be provided for corner booths.

## 2. Booth Type

Available 3 booth types (refer to application form): - Single-row booths, Double-row booths (applicable for 4 booths or more), Island booths (applicable for 12 booths or more (scheduled))





#### 3. Booth Allotment

The organizer decides booth allocation taking into consideration the exhibits.

## 4. Application to Exhibit

Please complete the attached exhibition application form

and send it to the following address;

SEECAT Management Office
Within ATEX Co., Ltd. 4F Daido Seimei Kasumigaseki Bldg., 1-4-2, Kasumigaseki,

Chiyoda-ku, Tokyo 100-0013, Japan

## 5. Application Deadline

May 31, Fri., 2013 ed prior to the deadline once all booths are booked

## 6. Withholding or Revocation of Application

In case the organizer judges the exhibit is inappropriate for this exhibition, the organizer may withhold or revoke the application

## 7. Exhibit Space Fee

Japanese Yen 462,000 per booth 1 Unit Booth • 9sqm. (3m(w) x 3m(d) x 2.7m(h)) (5% Japanese consumption tax is included.)

### 8. Not included in the Exhibit Fee:

- Booth decoration and operation expenses
- Installation and usage fee of telephone and utilities
  Damage insurance for the exhibits etc.
- Expense for injuries arising during exhibition or while transporting equipment.
- Renovating exhibits and decoration, etc., required by regulations and exhibition rules.
   Other expenses not included in the basic booth.

## 9. Payment of Exhibit Space Fee

After the approval for the contents of application

## the organizer will send an invoice to the applicant

Payment Deadline: June 28, Fri., 2013 \*Japanese Yen cash remittance only.

\*Bank charge is to be paid by the applicant additionally (Chargeable JPY 10,000 for each bank remittance.)

Bank Name : Mizuho Bank, Tokyo Main Office Account No. : Ordinary A/C 1240992

: Tokyo Big Sight Inc.

Special Equipment Exhibition & Conference for Anti-Terrorism Swift Code : MHBKJPJT

### 10. Cancellation

Once an application is accepted, no withdrawal is allowed as a general rule. If the organizer deems it legitimate, however, application may be withdrawn with payment of prescribed cancellation charge.

ı	Date of Cancellation ( in writing )	Cancellation Charge
ı	May 31, Fri., 2013 - June 28, Fri., 2013	50% of Total Exhibit Space Fee
	After June 29, Sat., 2013	100% of Total Exhibit Space Fee

#### 11. Other Rules

Other details and regulations will be explained in the Exhibitors' Manual which will be sent

Access

## **Show Outline**

Special Equipment Exhibition & Conference for Anti-Terrorism (SEECAT)'13

Oct. 2, Wed. - 4, Fri., 2013 Show Period: Tokvo Big Sight West Hall 4 Tokyo Big Sight Inc.

Former Director General, Cabinet Security Affairs Office, Cabinet Secretariat

Special Sponsor: Tokyo Metropolitan Government Cabinet Office (Director General for Science, Technology and Innovation Policy) /

National Police Agency / Fire and Disaster Management Agency / Public Security Intelligence Agency / Ministry of Foreign Affairs / Ministry of Education, Culture, Sports, Science and Technology

Ministry of Economy, Trade and Industry / Ministry of Land, Infrastructure, Transport and Tourism

Japan Coast Guard / Ministry of Defense

Show Management: ATEX Co., Ltd.

Show Scale 70 Exhibitors 80 Booths (Expected

Conditions for Admission:

Bearers of invitation tickets or Registrants only

U.S. Commercial Service (Expected)

\*Depending on contents of the registration, entrance may be declined.

\*Entry is also permitted to RISCON TOKYO.

For exhibit applications and further information, Please contact:

## **SEECAT Management Office**

Within ATEX Co., Ltd.

4F. Daido Seimei Kasumigaseki Bldg., 1-4-2,

Kasumigaseki, Chiyoda-ku, Tokyo 100-0013, Japan

Tel. +81-3-3503-7641 Fax. +81-3-3503-7620 E-Mail ofc@seecat.biz

www.seecat.biz/english

# TOKYO BIG SIGHT Osaki Sta. (JR) about 13 mins. Kokusai-Tenjijo Sta. about 5 mins. Shin-Kiba Sta.(JR, Subway) \*Direct service at Osaki to JR Saikvo Line JR Shibuva Sta about 20 mins. about 25 mins. Kokusai-Tenjijo Sta. JR Shinjuku Sta. JR Ikebukuro Sta about 31 mins. Shimbashi Sta. (JR, Subway) Kokusai-Teniiio-Seimon Sta. AIRPORT BUS about 25 mins. Tokyo Big Sight (Limousine Bus, Keihin Kyuko Bus) Haneda Airport Narita Airport about 60 mins. Tokyo Bay Ariake Washington Hotel (3-minutes' walk) Tokyo City Air Termina about 20 mins. Tokyo Big Sight (Limousine Bus) about 7-minute walk Hamamatsucho Sta. (JR, Monorail)

\*Please make the most of a public transportation in the case of attendance.



## **Why SEECAT?**

# **Platform for Showcasing Leading Equipment** & Technologies against Terror Attack

Monitoring/Defense System such as Infrared camera, Night scope, UAV, etc.

Detectors for CBRNE, Trace equipment, etc.

Special Equipment and Apparatus such as Rescue suit, Helmet mounted Thermal imager & display, etc.

IT such as Security training system, Synthetic aperture radar, Digital forensic, Cyber security

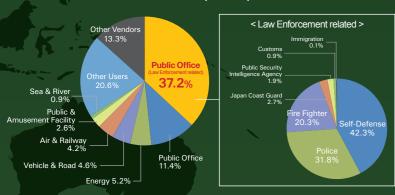


# **ONLY Exhibition for Anti-Terrorism in Japan**

Many visitors from Government and Municipal Offices relating to Law Enforcement.

High attention from Authorities in Infrastructure and Facilities & Institution.

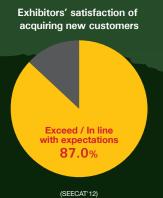
### Breakdown of Visitors by Industry (SEECAT'12)



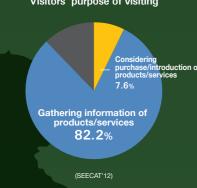
# **Big Opportunity to Expand your Business** in Japanese Market

Specific Visitors' purpose in SEECAT make you have good relationship with them.

Appx. 90% of exhibitors evaluate SEECAT as a place to acquire new customers



Visitors' purpose of visiting



# **Special Equipment & Latest Technologies** for Anti-Terrorism at One Place

# **Exhibit Category**

Terror countermeasure security equipment, systems, products, services and consulting relating to the following;



Passengers, Hand luggage



Railroads, Stations, Railroad cars, Railroad freight, Passengers, Hand luggage



Bus and truck terminals, Taxis, Rental car businesses, Vehicles, Freight, Passengers, Hand luggage



Maritime freight, Passengers, Hand luggage Rivers, Dam facilities, Flood control, Irrigation,

Harbors, Pier facilities, International shipping,



Roads, Rest areas, Highways, Bridges

Water and sewer services

Energy facilities, Atomic energy, Steam power, Hydro power, Electrical generation, Transformers, Electrical supply



Large scale commercial premises, Amusement facilities, Hospitality facilities

Hospitals, Public halls, Public offices



Cyberspace, Network, Server



Other land, sea and air based infrastructure



## Result of Business Negotiations with Visitors

Exceed / In line

with expectations 91.3%

## Exhibitors' Voice -

- · Gained effective opinions from police which must be the main theme in development of our products
- Had good relationship with the visitors relating to public order, which exceeded our expectations.
- Fully satisfied because we had lots of business talks with the visitors related to law enforcement and executives of enterprises directly

More exhibits of UAV and Monitoring robot in the

- · Security equipment/services for infrastructure by Camera, Biometrics
- Various proposal of reinforcement of Cyber security.
   The latest products and information of Explosive ordnance detectors

Definitely / If possible, Yes 95.0%

Plan to Attend SEECAT'13

# **Authorities and Professionals of Security from Public office,** Infrastructure and Enterprise visit SEECAT

# **Expected Visitors**





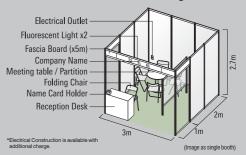
# Save your time & cost for the Booth Decoration

## Pre-designed Booth

For your convenience, a choice of booth designs is available.

Make a choice based on your budget and needs.

Please feel free to contact SEECAT Management Office for any enquiries.



**Basic Booth:** JPY **462.000 Packaged Decoration:** JPY **86,100** (including tax)

## **Presentation Opportunities**

## **Exhibitor's Presentation**

- Presentation for targeting visitors with high interests in a seminar space
- · Great synergy with tour programs that will lead audiences to your exhibition booth after

: 130 audiences (Expected) Capacity

: 60 minutes

: Screen, Projector, Lectern, Microphone, Chair

- Presentation of professional research only for authorized persons such as terrorism
- · Available for non-exhibitors including individuals.

: 130 audiences (Expected)

Capacity : 20 minutes

: JPY 52,500 (including tax)

Screen, Projector, Lectern, Microphone, Chair

- ${\color{red} \bullet} \ {\color{blue} Applications} \ {\color{blue} for providers} \ {\color{blue} of equipment/materials} \ {\color{blue} and for services} \ {\color{blue} for Security} \ {\color{blue} check} \ {\color{blue} at}$ the exhibition entrance are acceptable
- Effective for your promotions by introduction of your company on the Official Program and by the billboard at the hall.
- <Conditions for applications>
- 1) Funding: JPY 315,000 (including tax
- 2) Requisite to exhibit more than 1 booth in the hall at SEECAT or RISCON.
- \* Please contact SEECAT Management Office for further details

# **Visitor promotion**

## Inviting VIPs & Direct Mailing

- Promotion to Crisis Management Superintendents from 46 prefectures and all cities designated by government ordinance, Chief Superintendents and Division Directors in Prefectural Police Department.
- · Invitation tickets to executives of utilities who are urgent for measures for

## Advertisement & Publicity

- · Effective advertisement and publicity with RISCON TOKYO, a concurrent show for Safety, Security and Risk & Crisis Management
- Press Release to press club, major TV stations and its own network.

## Website Promotions

- · Up-to-date information such as seminars and joint events through SEECAT official
- Only the website people who have high interest in SEECAT register Visitor Declaration.

## **Last SEECAT in 2012**

- Exhibition Scale
- Number of Visitors
- Total Number of Visitors

For more details

(including re-entry)

www.seecat.biz/2012/end